

# COMMUNICATE LIKE A PRO: MANAGE SUCCESSFUL RELATIONSHIPS

How to you detect your customer's buying style?

What tools do you use to get your message accross so your customers want more information?

Do you have challenges communicating effectively with your peers?

**Communicating Like A Pro will allow you to create positive and effective communication in all aspects of your life!**

## GOAL

This workshop will give you the tools to identify your communication style as well as your customer's or your prospect's, so you can communicate more effectively, determine the consumer's bying style and develop winning relationships so you can influence your customers to choose YOU as a reference!

## TOPICS COVERED

1. Understand Your Communication Style
2. Recognize And Adapt To Other Styles In A Winning Way
3. Manage Conflict By Moving From Defensive To Constructive
4. Use Effective Tools To Determine The Consumer's Buying Style.

## AUDIENCE

Any professional looking to further develop interpersonal relationships with clients and co-workers.

## DURATION

1 day

As experts in training and coaching, Propulse formation's mission is to assist you in developing and perfecting your interpersonal and strategic skills in the areas of business development and sales.

Whether you're looking for effective negotiation tools, proven productivity and time management strategies, communication techniques to detect your buyer's style, or how to run effective meetings, our courses will lead you to take action an propel you to YOUR results!

From analyzing your challenges to offering personalized learning solutions, Propulse Formation offers a complete range of courses, focusing on developing your skills, transferring knowledge and putting it all into practice.

### What sets us apart:

- The exceptional value of our courses and workshops
- The incomparable quality of our training content
- The expertise and experience of our team of trainers / coaches
- The excellence of the customer experience we provide.

Our ambition is to be recognized as the leading experts in interpersonal and sales skills and serving our clients across Canada.

APPROVED BY EMPLOI-QUÉBEC - GRANTS UP TO 50%

More informaton at [www.propulseformation.com](http://www.propulseformation.com)  
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